



News Release

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Raw Capital Partners Ltd signs strategic alliance with offshore delivery company

Raw Capital Partners Ltd (ASX:RCA), an Australian based global technology provider, and Albatross Solutions, an Indian software development and outsourcing company, recently announced a strategic alliance in relation to Raw Capital Partners wholly owned business group, Trysoft Technologies.

The alliance provides for Albatross to deliver technology leadership, management services and cost effective development capability for Trysoft Technologies. This alliance is designed to facilitate business development, technology delivery and support and maintenance for Trysoft Technologies.

“Trysoft Technologies’ customer base, brand value and goodwill and Albatross Solutions’ leadership both in management and technology,” says Rangarajan Narasimhan, CEO Albatross Solutions, “makes the partnership meaningful.”

“The basis of our operations and our success has been a strong presence in the Asia-Pacific market, the creation of local added value and a portfolio of IT products and services, coupled with the competence of our employees,” informs Mr. Narasimhan.

RCA Managing Director, Douglas Wong said the alliance is an important initiative that will allow Trysoft to offer to the market, competitive and accelerated development capability from development centres in Brisbane and Sydney Australia, Chennai India and Osaka Japan.

“This is an important alliance as it provides our company with a value added capability which complements our existing core competencies,” says Mr. Wong.

With more than 15 years of niche experience in the IT services industry, Trysoft Technologies is a specialist provider of billing solutions and outsourced information technology services to Telecommunications companies, Energy providers and Government agencies.

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